



GEOTHERMAL HEATING & COOLING



LED LIGHTING & CONTROLS



COMMERCIAL & COMMUNITY SOLAR



BATTERY ENERGY STORAGE



ELECTRIC VEHICLE CHARGING

- ARMONK, NY
- BROOKLYN, NY
- NEWBURGH, NY
- STOCKHOLM, SE

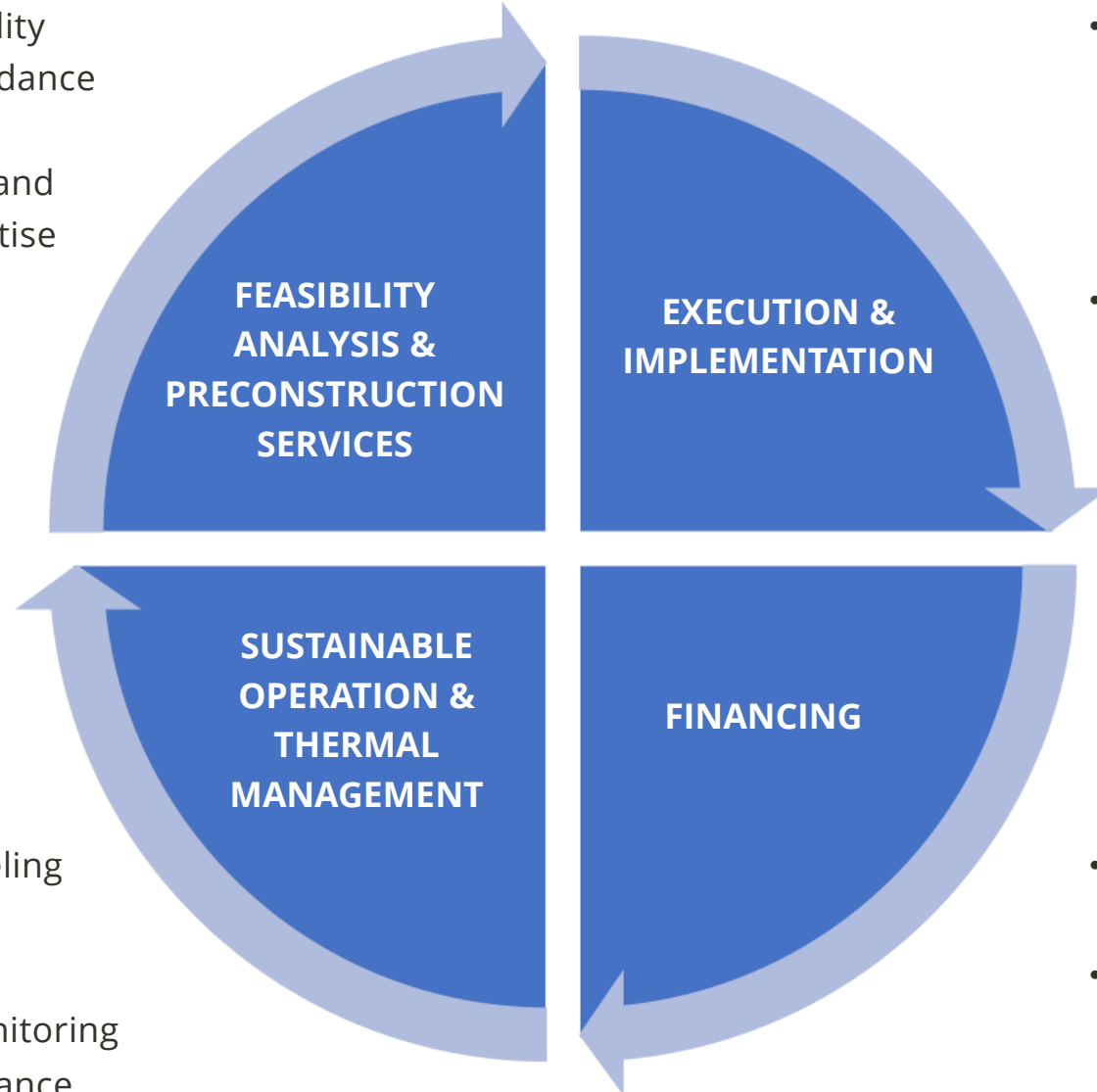


- ✓ **TURNKEY MODEL**
- ✓ **TECHNICAL EXPERTISE**
- ✓ **IN-HOUSE DRILLING**
- ✓ **INNOVATION**
- ✓ **ENERGY AS A SERVICE**
- ✓ **FINANCIAL STRENGTH**
- ✓ **LOCAL PRESENCE**

UNIQUE GEOTHERMAL BUSINESS MODEL

IN-HOUSE ENGINEERING & DESIGN, DRILLING, FINANCE AND ONGOING O&M

- Initial feasibility
- Incentive guidance
- In-house engineering and design expertise



- Energy modeling and asset optimization
- Ongoing monitoring and maintenance

- Brightcore drill rigs: conventional and innovative (incline, water hammer, electric, etc.)
- In-house licensed master drillers

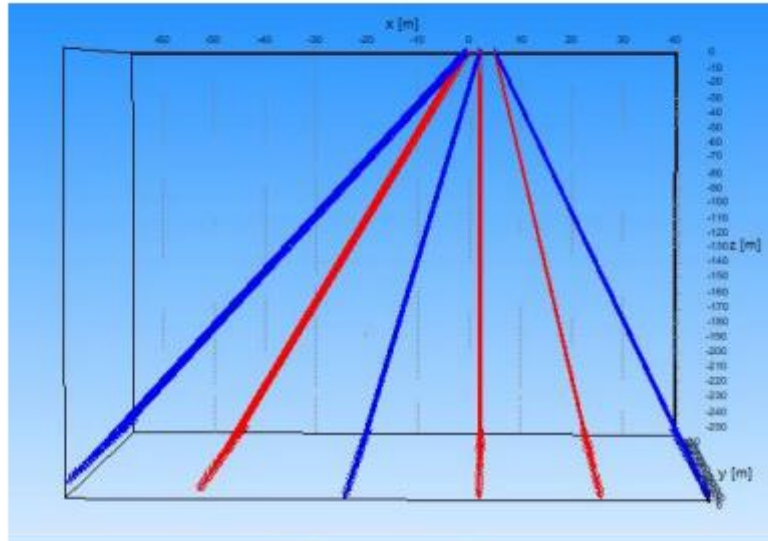
- Geothermal-as-a-service
- In-house capital

GEOHERMAL INNOVATION

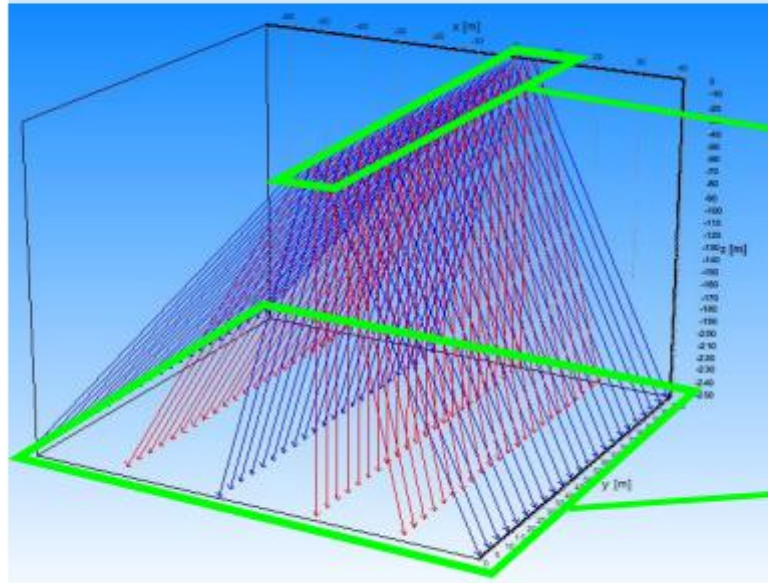
Angled Drilling

VS

Conventional Drilling



- 138 Boreholes
- 850' Depth
- 5°, 10°, 15° Inclinations
- 7.5' & 15' Spacing

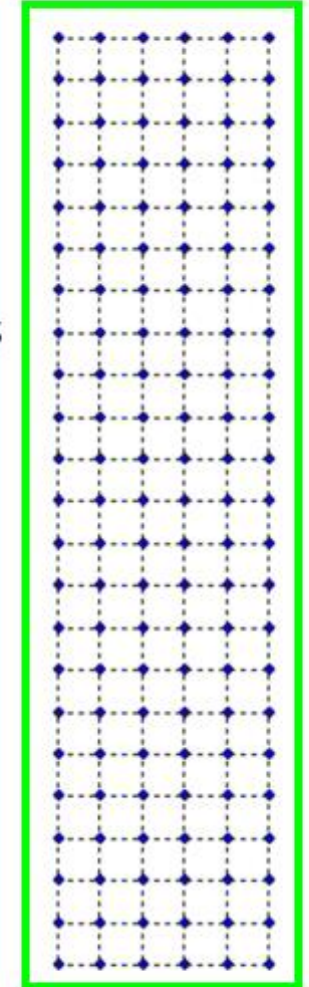


25,000 FT²

290,000 FT²

- 138 Boreholes
- 850' Depth
- Vertical Boreholes
- 21' Spacing

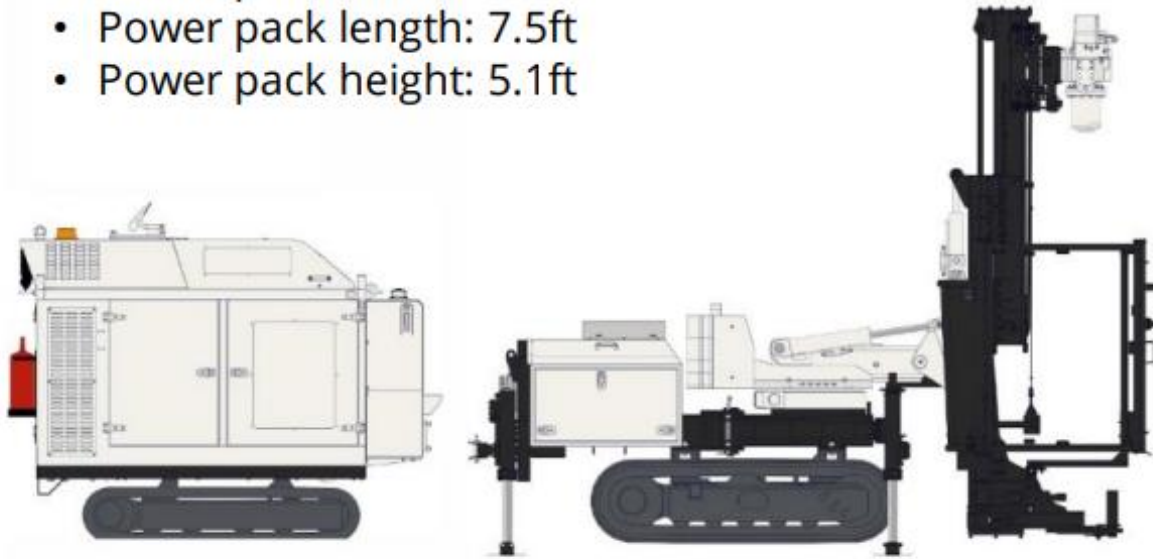
60,000 FT²



GEOHERMAL INNOVATION

Limit Access Drill Rig

- Great for installations in difficult terrain and low - clearance spaces
- Rig width: 3.4 ft
- Rig Length: 10 ft
- Height (rig derrick up): 9.5 ft
- Power pack width: 5.3 ft
- Power pack length: 7.5ft
- Power pack height: 5.1ft



VS

Conventional Drill Rig

- Great for installations in large open areas in certain geological settings
- Height (rig derrick up): 30-33 ft
- Length of 6x4 truck: 29.5 ft
- Width of 6x4 truck: 8.4 ft
- Height of 6x4 truck: 11.2 ft



ENABLING GEOTHERMAL IN EXISTING BUILDINGS



CLEAN BUILDING RETROFITS

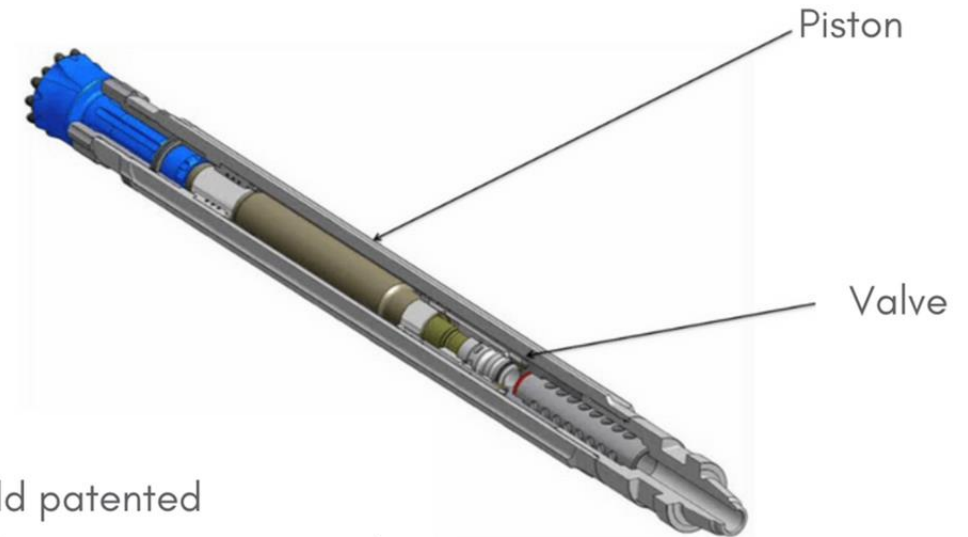
Low noise, low vibrations & NO DUST! System retrofits can be completed in small spaces with low overhead clearance.

UrbanGeo™

INNOVATIVE DRILLING TECHNOLOGY

Utilizing the Wassara Water Down-the-Hole (WDTH) drilling technology, boreholes are capable of being drilled at inclined angles from very small footprints.

Wassara Water Powered DTH Hammer



- World patented
- > 20 years in various applications
- > 25 million meters drilled in-house by LKAB



THE BUSINESS CASE

FEDERAL INCENTIVES

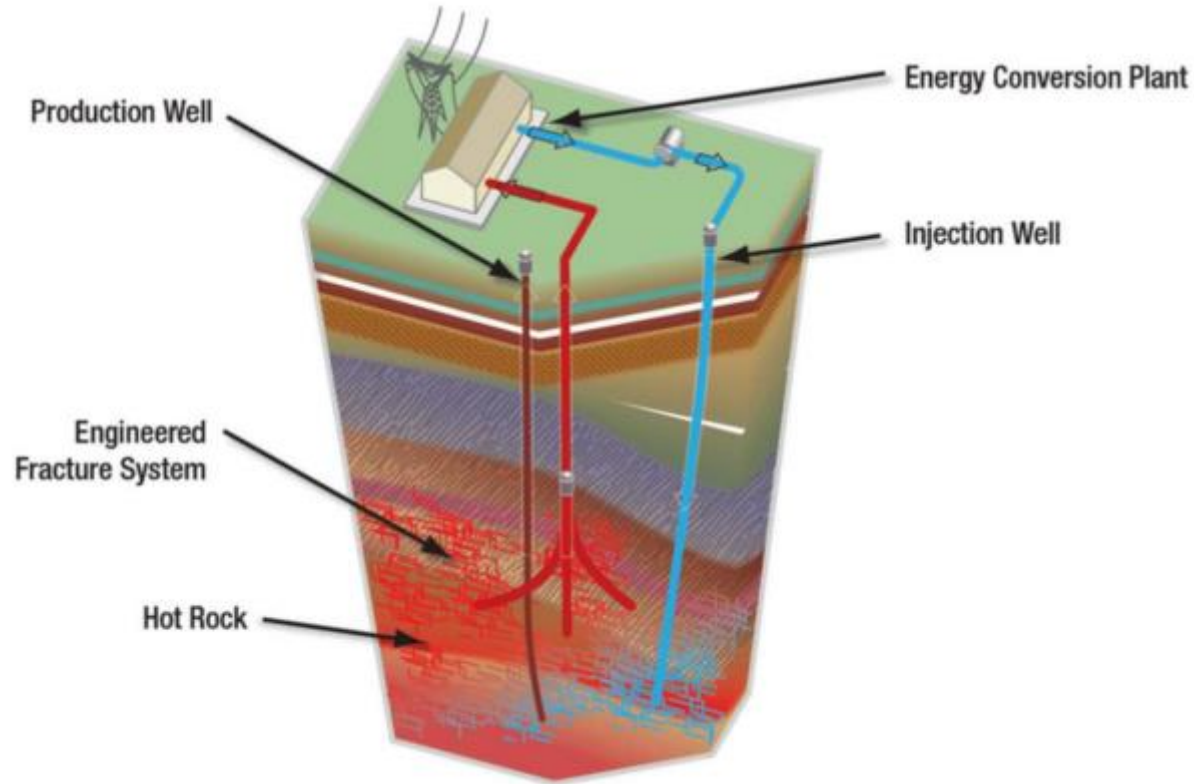
UNDER THE INFLATION REDUCTION ACT (IRA):

- The Investment Tax Credit (ITC) for geothermal has gone from 10% to **40-50%**
- This credit applies to the **entire cost** of the system, including interior equipment
- The credit is redeemable through **direct payment** for non-profit entities

Inflation Reduction
Act of 2022

GEOTHERMAL BASICS

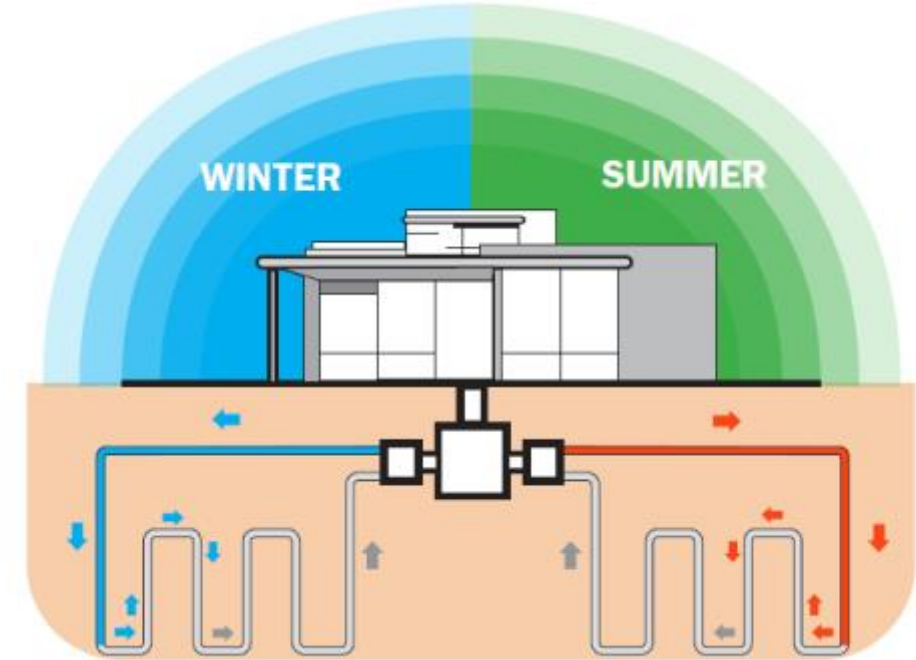
Geothermal Energy



- Geothermal uses naturally regenerating & residual heat from the earth to for power generation
- Large wellbore, deep drilling depths (>>5000')

VS

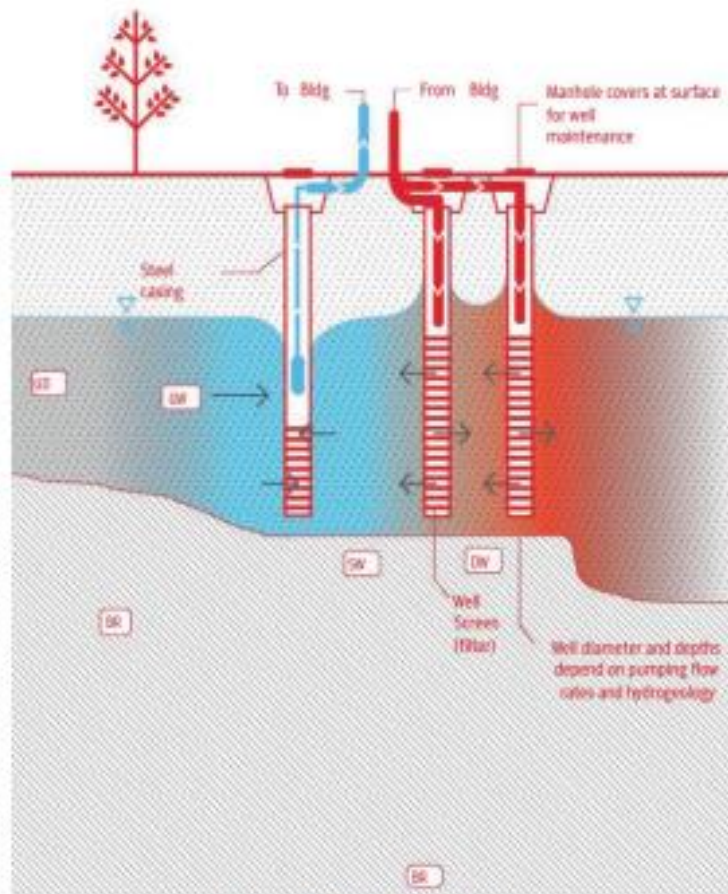
Geo-Exchange



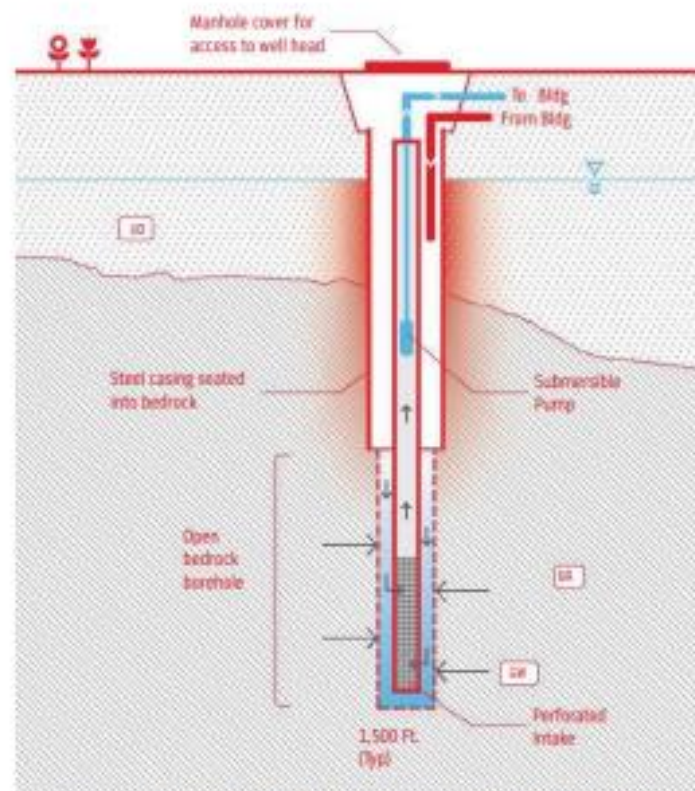
- Geo-Exchange (Ground Source Geothermal or Geo) systems use the earth to store and retrieve heat for HVAC (heat pumps)
- Relatively shallow drilling depths (up to ~850')

GEOHERMAL BASICS

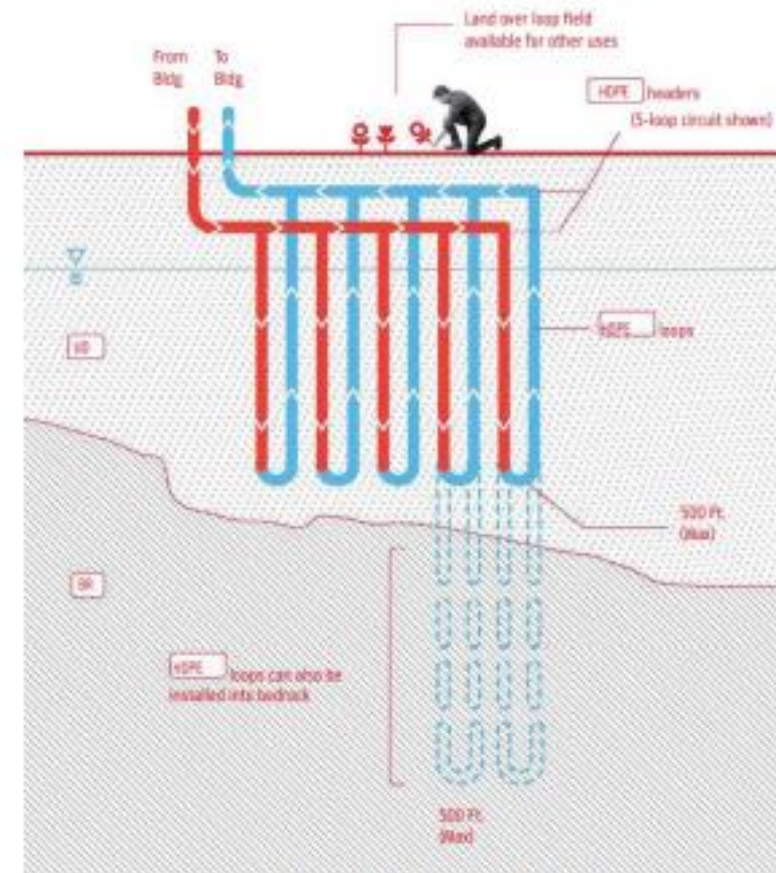
Types of Geo-exchange Geothermal



OPEN-LOOP



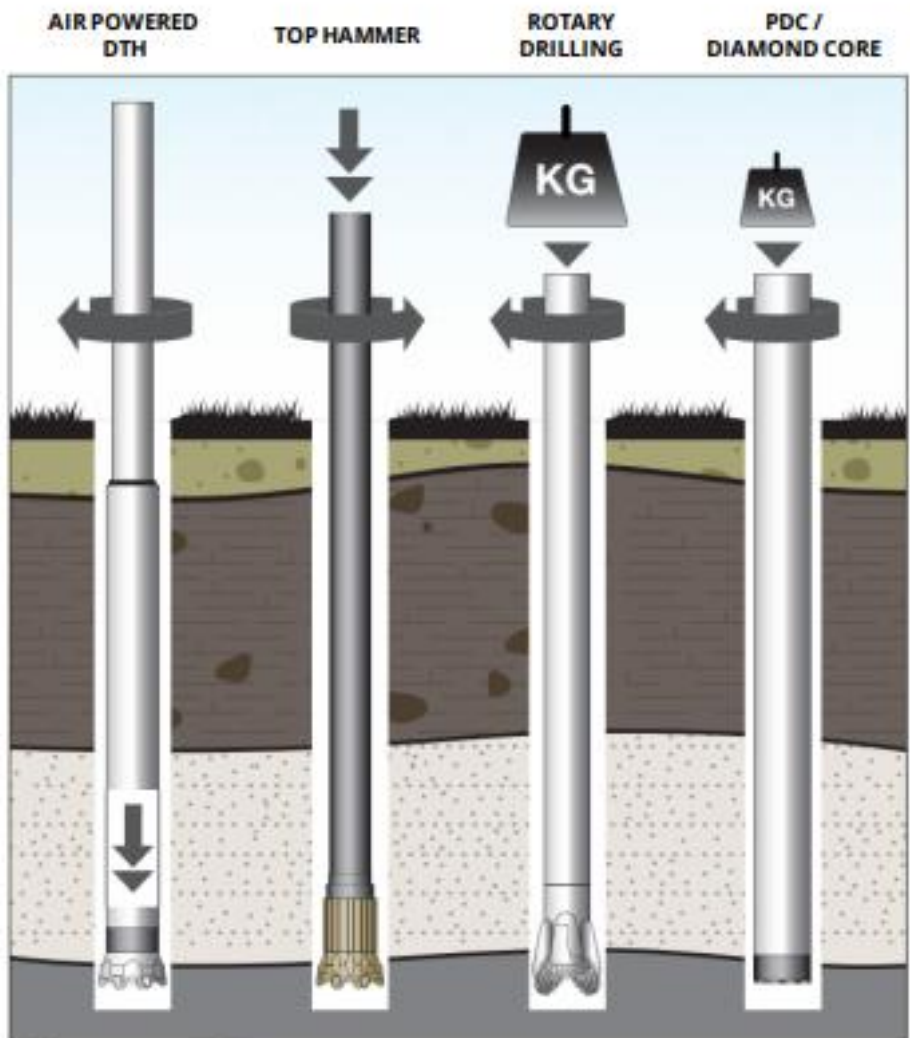
STANDING COLUMN WELL



CLOSED-LOOP

GEOTHERMAL BASICS

Drilling Methods



SOURCE: LRAB Wassara <https://www.wassara.com>

Table 6.2 Relative Drilling Rate in Various Formations

	Loose Sand Gravel	Alluvial Fans, Glacial Drift with Loose Boulders	Clay, Silt Shale	Sandstone Cemented Conglomerates	Limestone	Limestone Cavernous	Basalt Layers	Basalt-Highly Fractured- Lost Circulation Zones	Granite & Other Non-Fractured Metamorphics
Cable tool	Slow	Slow-difficult	Slow, medium in brittle shale	Slow	Slow	Medium	Slow to medium	Slow, sometimes difficult	Slow
Direct rotary (air)	-----NOT RECOMMENDED-----			Fast	Fast	Slow,	Fast	Medium	Med. to fast
Direct rotary (fluid)	Fast	Impossible to very slow	Fast	Med. to fast	Med. to fast	Slow to impossible	Slow to medium	Slow to impossible	Slow to medium
Air hammer	-----NOT RECOMMENDED-----			Harder types Fast	Very fast	Fast	Fast	Medium to fast	Fast
Reverse rotary	Fast	Medium	Fast	Med. to fast	Medium	Slow to impossible	Slow to medium	Slow to impossible	Slow to medium
Drill thru-casing driver	Very fast	Medium to difficult	Fast	-----NOT APPLICABLE-----					

SOURCE: Drilling and Well Construction, Geo-Heat Center, Oregon Institute of Technology, Klamath Falls, OR (USA) <https://www.oiti.gov/rdw/wellconstruction/purl/895127>

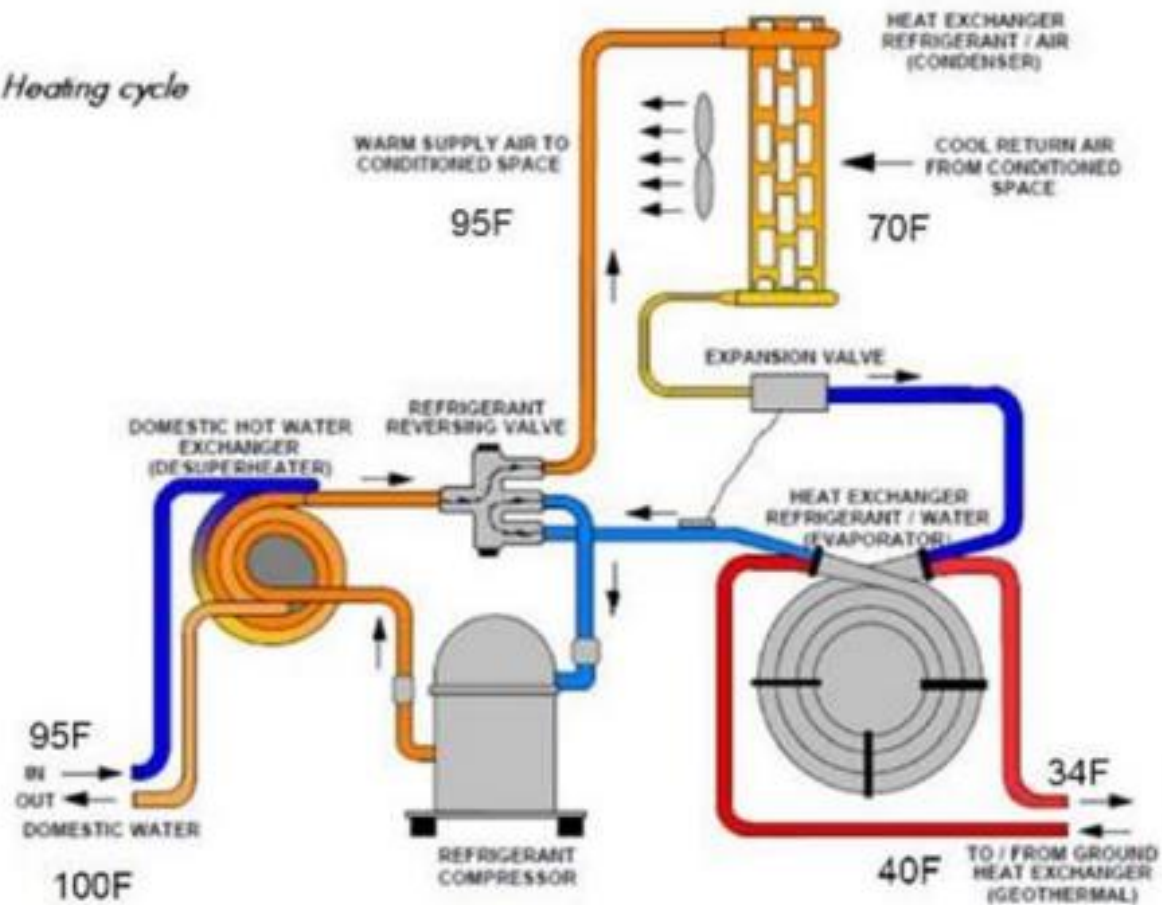


SOURCE: Handbook of Best Practices for Geothermal Drilling, 2010, Sandia National Laboratories, Albuquerque, New Mexico <https://www1.eere.energy.gov/geothermal/pdfs/trillinghandbook.pdf>

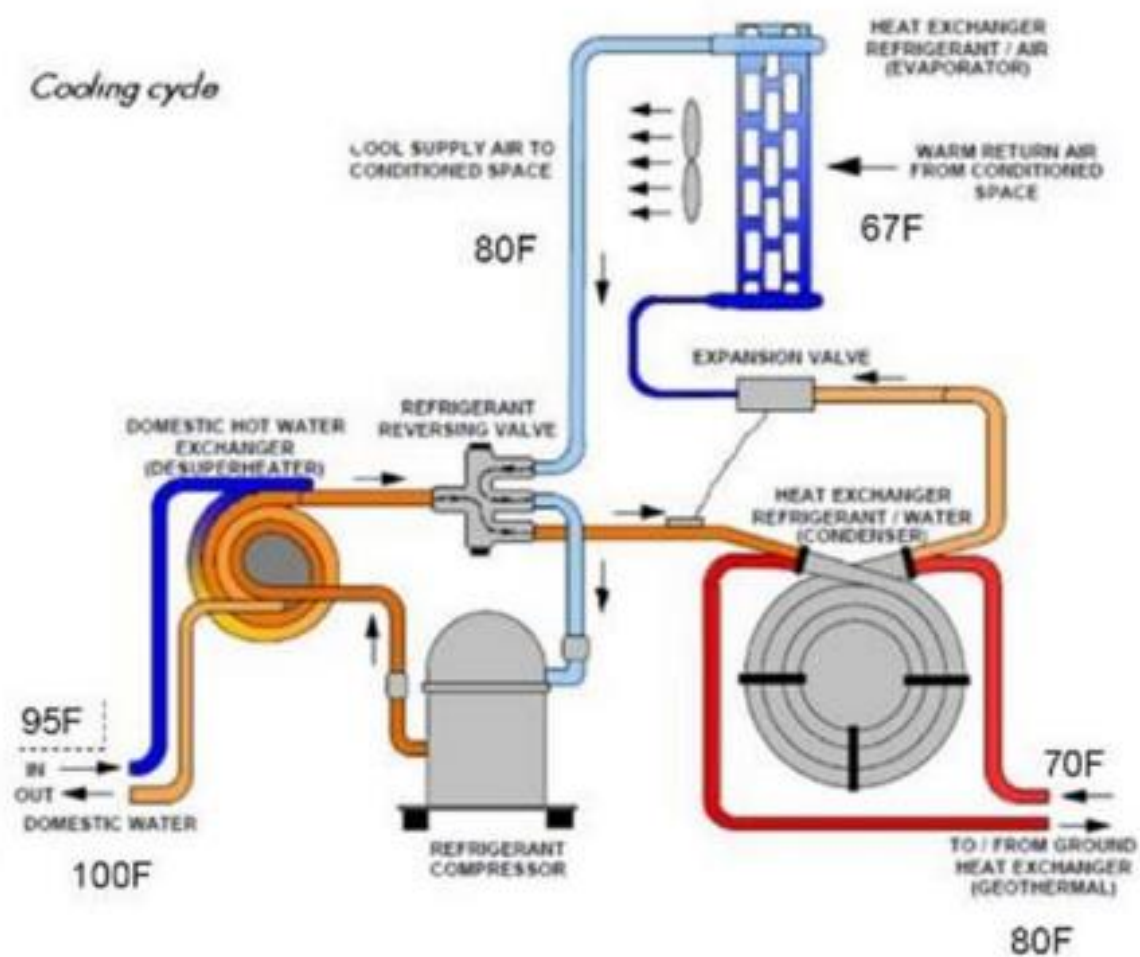
GEOHERMAL BASICS

Geothermal Heat Pump Operation

Heating cycle

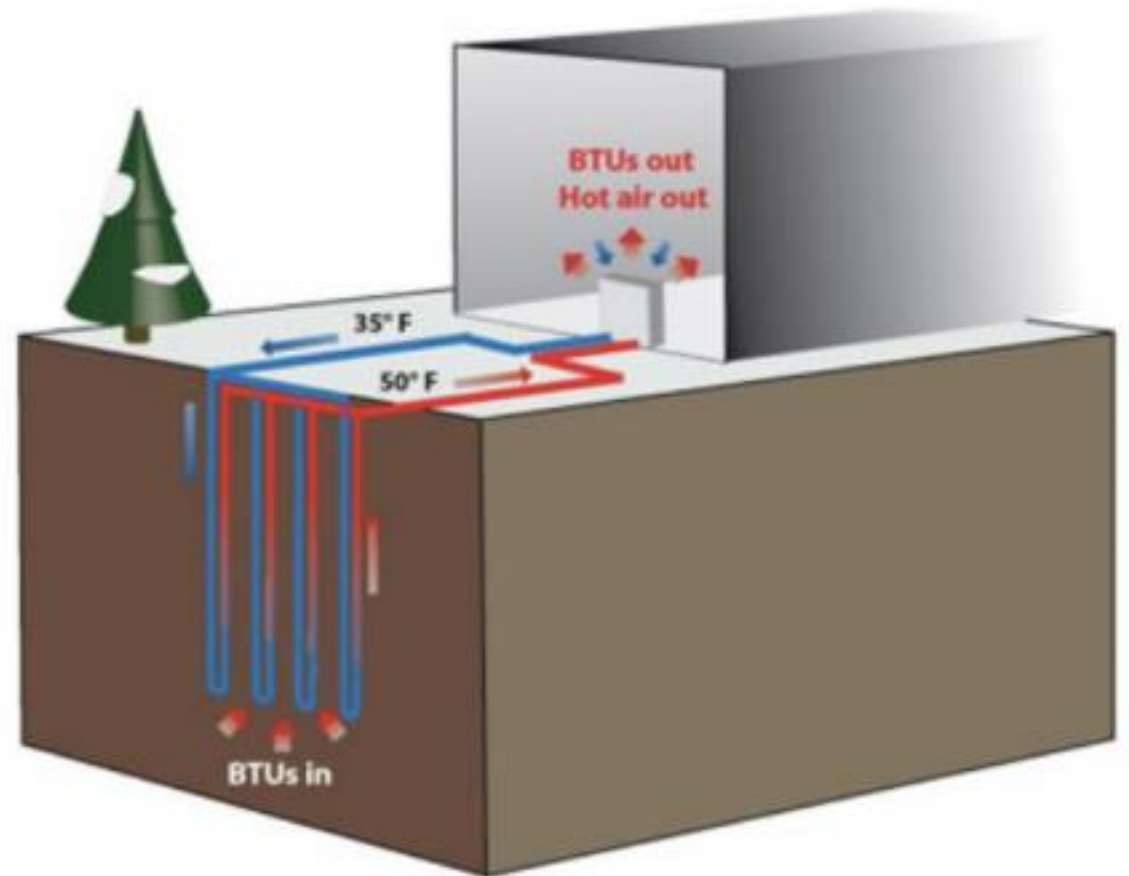
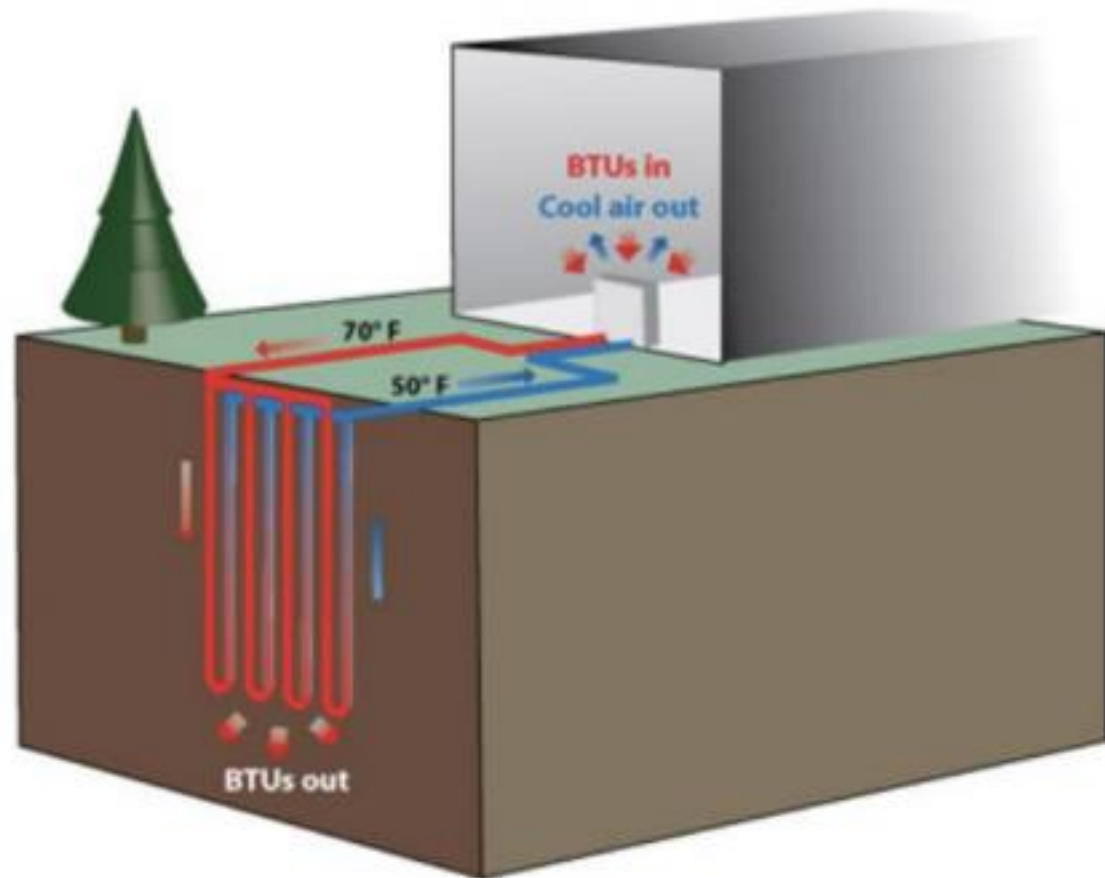


Cooling cycle



GEOHERMAL BASICS

Geothermal Heat Pump Operation



GEOHERMAL BASICS

Robust Incentive Landscape is Reducing Financial Barriers

Federal Incentive Program Inflation Reduction Act (H.R. 5376)

Investment Tax Credits (§ 48)	Base	Bonus Rate (5x)
Base Credit	6%	30%
Domestic Content Adder	2%	10%
Energy Community Adder	2%	10%

Best Statewide Incentive Programs

1. Massachusetts
2. New York
3. Maryland
4. Rhode Island
5. Connecticut
6. New Jersey

Program Highlights

- MA, RI, CT – \$/ton incentive
- NY, NJ – *Incentives based on energy savings*
- MD, MA – *Geothermal Renewable Energy Certificates*